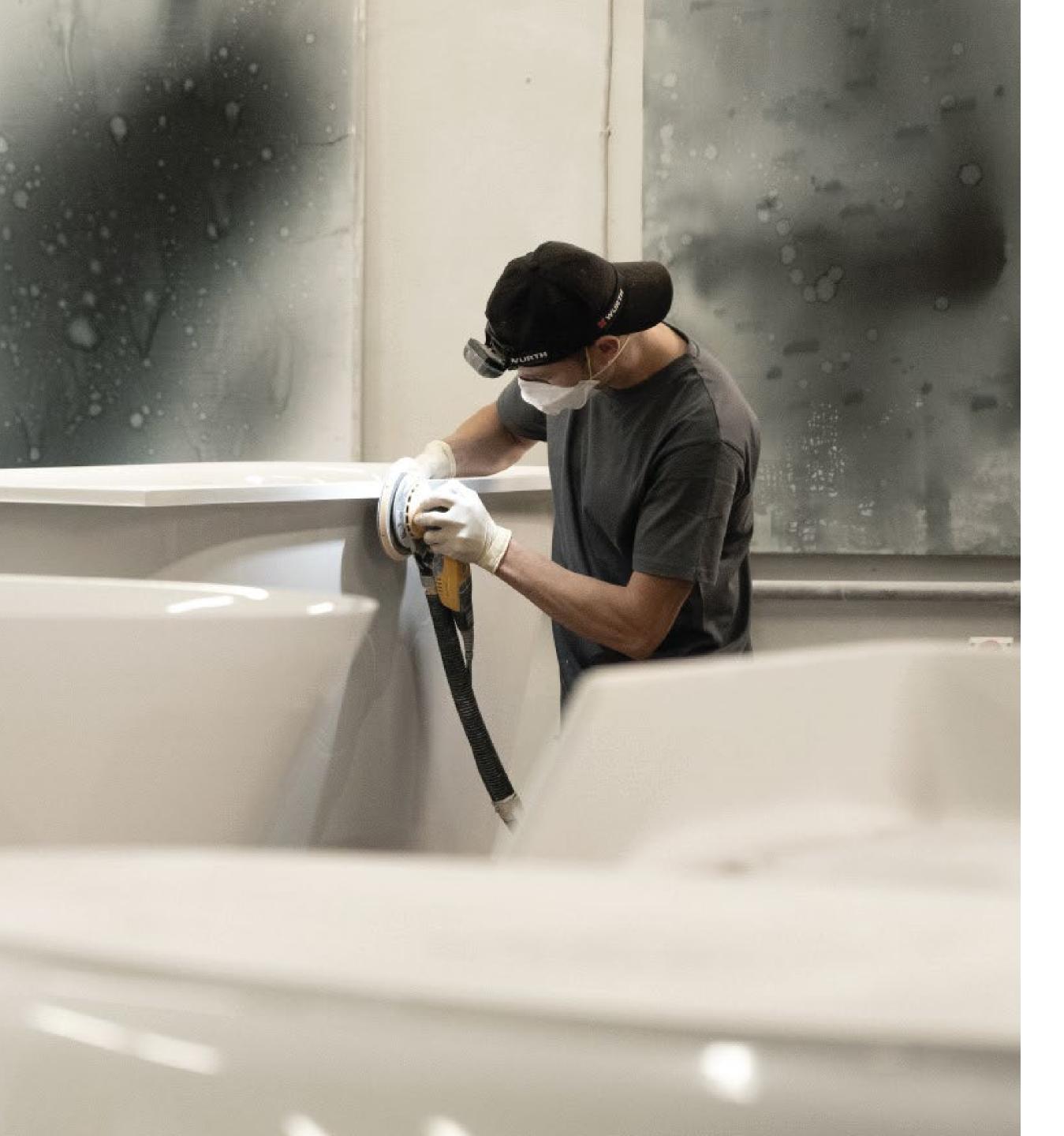


### manufacturing

Over the years PAA has invested in fine craftmanship and innovative production technologies to create ever more elegant, durable and creative baths and washbasins that lead the latest design trends. We are dedicated to continuing this tradition and to providing only the very finest products to our professional partners, designers and customers who expect only the very best.

private label brand PAA





## PAP product portfolio



Bathtubs



Washbasins



Shower trays



Made to Measure

medium & premium segment



PAA's roots are in manufacturing, but our passion lies in creativiness.

Over the years, we have grown in technological competence. Our products are handfinished to the finest perfection.

Artistic compunicative language complements

Artistic communicative language complements our appealing and nuanced products.

We create nice baths!

For a deeply personal pleasure.

#### **Peteris Treicis**

founder and CEO of PAA

PAA manufactures using modern technologies, but all products are hand finished

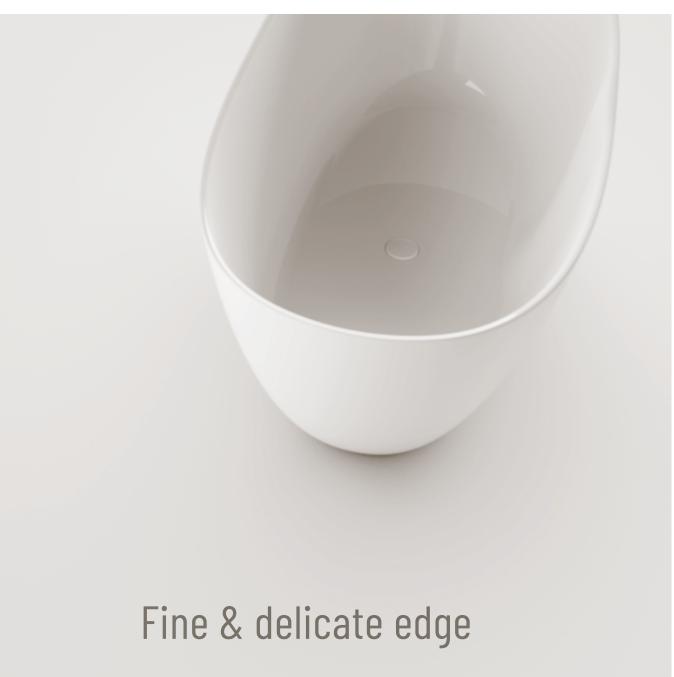


Perla 145
Small yet precious.











# PAA-quality & details

## PAA materials & colours







#### Silkstone

The mass is colored for the white and colored Silkstone material

## Cast Stone - shiny surface coating

## PAA brand evolution

#### 1993

1st bathtub manufactured.
Fiberglass and acrylic technology.
Inhouse design.

#### 2003

Introduced cast stone technology.

Expanding product range washbasins, shower trays

#### 2013

Introduced Silkstone technology allowing customizing products.

First collaboration with designers.

Product collections have been developed with a focus on the premium market segment.

#### 2023

evalution

form

manufacturer

to

bath design brand





whirpool bathtub



simpler shapes



ascetic sculptural shapes









customized products
"Made to measure" concept

#### regional leader

#### global brand

leader national



## PAA design

Sophisticated PAA Design is mostly created in-house, but our portfolio also includes collaborations with industry-leading designers.

Massimo Farinatti created collection INFINITY
we are currently working to present Karim Rashid's
collections in 2025.



## PAAcommunication

The nature of water
reflected in works of art
is the language of
PAA's visual communication







## PAA sales

## No.1 in the region of Baltic Sea

Being a Latvian company and starting out in our own market,

PAA overgrew the borders of the country and became the
leader of the Baltic Sea region. Our success is based on our
deep understanding of manufacturing.

We strive to achieve lasting design qualities. We cultivate responsible and personal relationships with our partners.

This has enabled us to deliver products that resonate with our customers



Although PAA is a highly creative, it has profound sense of responsibility. We have established strong relationships with the most beautiful showrooms and trade leaders in Ukraine, and we have achieved ambitious sales goals. Customers highly value constant support especially during the most challenging moments.

#### Alla Naushenko

PAA sales representative in **Ukraine** 





## PAP-global market

I appreciate the opportunity work with our beautiful baths, but equally important to our work are relationships. We build relations that align with our Nordic sense of responsibility and friendship. I am pleased that we have emerged as regional leaders and now have the ambition to cross the boundaries and leave our mark on wider markets.

Oskars Skribanovskis,

PAA sales director





## PAA-key facts

2024

Manufactured: 5500 bathtubs

Manufactured: 10000 wash basins

Manufactured: 8000 shower trays

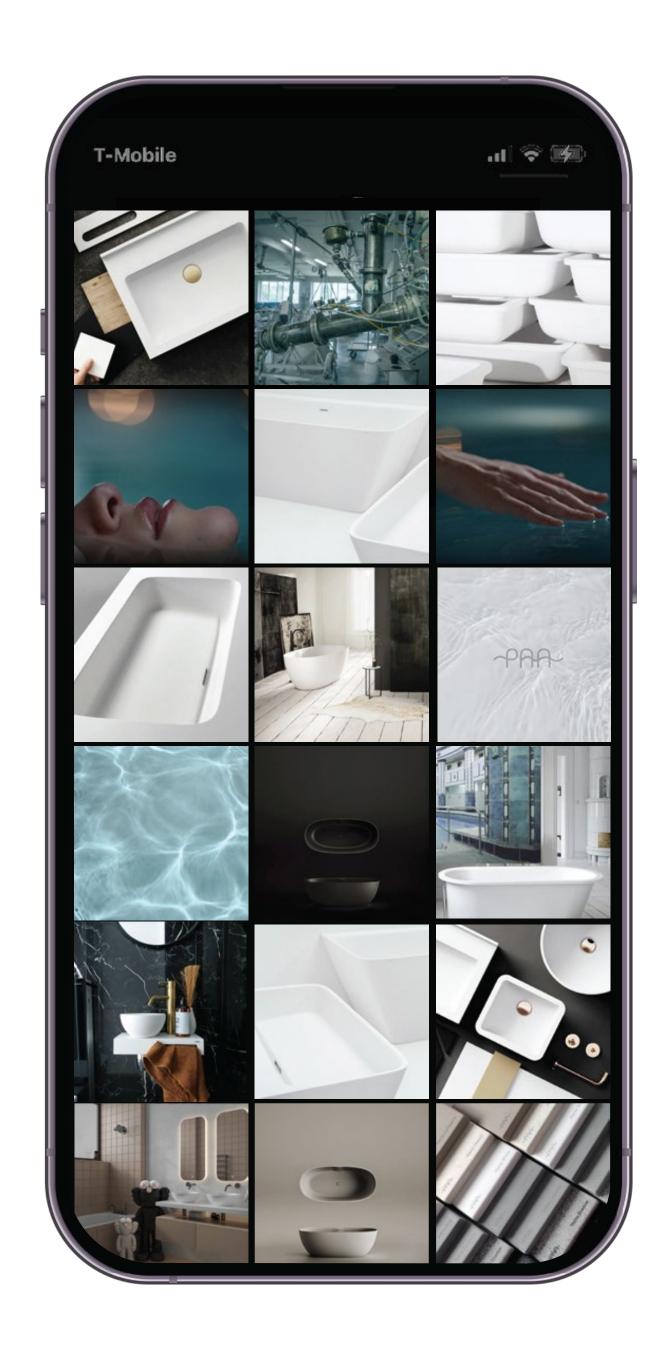
91 employees

Ravenue: 5.5 mil EUR

Export share: 53%

Exporting to 15 countries







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